

We make it real

#### Portfolio



With Odoo are all business processes in order? Fact. And so intuitive that anyone can work with it? Absolute. So, one push of a button and start? Unfortunately not.

However simple the system is, process optimization is not. We are very honest about that. A business change like this requires time, attention and concessions across the entire organization. There will be successes, but also mistakes and frustrations. Inevitable, but certainly no reason not to proceed. Ultimately Odoo delivers more than what it cost. We promise.

As Odoo specialists, we are able to examine a company in detail. We test the objectives against the system and show how Odoo can work for you. We consider all possible obstacles and prepare your organization for this. This way we both know which steps we are going to take, but above all which barriers need to be overcome. We just show what others try to disguise. We are realistic. We keep both feet on the ground and focus on the final goal. Because only this way can we achieve change in a solid way. **We are Cravit. We make it real.** 

#### The brand story



# Sharp Clear Solid Merged Fluent

#### The solid transition to Odoo

Wholesale

Industry

Services

Retail & E-commerce

**Cravit**<sup>®</sup>

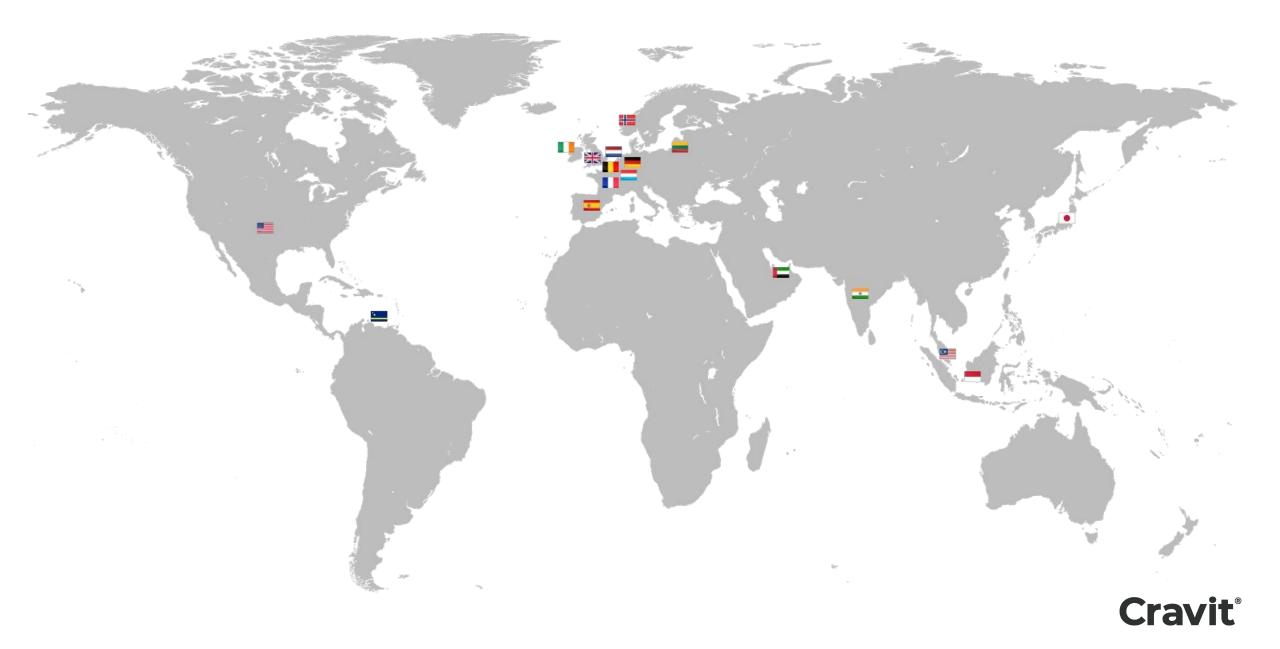
#### 75 +17 30+10Professionals Years Countries Implementations with offices run by Odoo Odoo partner in Odoo of Odoo supported by Cravit

100

Odoo

%





#### References

Cravit

The solid transition to Odoo



Quint Holding

Horkans Garden Centre

Science and Technology

PFM Intelligence group

Fiduciaire Mosellan

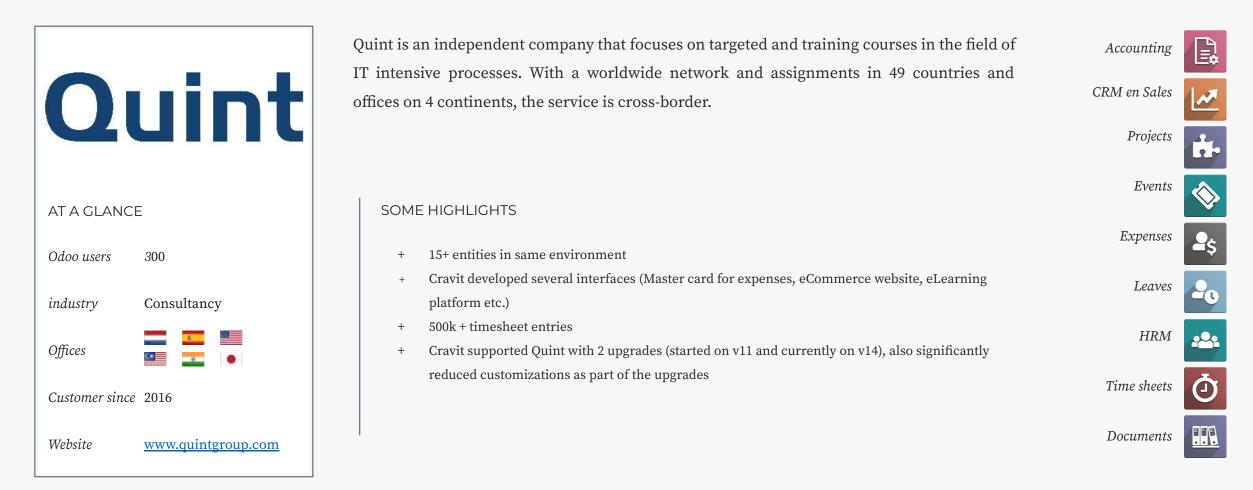
**TE Instruments** 

XXLHoreca

Vitrite



## **Quint Holding**





#### Horkans Group

	The Horkans Group is a market-leading retailer in the garden and pet markets. Horkans is a	Accounting	
Horkans	family-owned, independent company, employing over 200 people. The company was founded in the 1930s by the Horkans family who has since grown the business to include 3 Horkans Garden	CRM en Sales	~
garden & lifestyle	Centre stores, 14 Petworld stores, 4 Pet Food Depot stores, and 3 e-commerce sites.		-
AT A GLANCE	SOME HIGHLIGHTS	Warehouse	
Odoo users 100	+ >200,00 active relations	Purchase	
<i>industry</i> Retail & E-commerce	<ul> <li>+ &gt;22.500 active products</li> <li>+ Running &gt;45 tills over 21 shops in 3 companies with over 2000 orders/day</li> </ul>	E-commerce	
Offices	<ul> <li>Full DC and inter shup warehouse structure with over 2500 stock transactions/day</li> <li>Click and collect features</li> </ul>	HRM	<u>.</u>
Customer since 2018	<ul> <li>+ Integrated webshop orders</li> <li>+ Extensive usage of marketing (retro's, rebates, loyalty points, gift cards etc)</li> </ul>		
Website <u>www.horkans.ie</u>			



#### **Science and Technology**



S&T provides R&D Solutions and Contractors for Space, Science and Defence. They are Accounting specialised in bringing technology to the market within the following categories: Sensing and CRM en Sales Control Systems, Scientific Data Processing, Intelligent Software Applications and Technical Consulting. Projects Recruitment SOME HIGHLIGHTS Expenses Cravit developed a recruitment module for S&T (in a combination of CRM and Applicants) +Automated most of the HR activities using Odoo (creating contracts, onboarding, anniversaries, skills +HRM& education etc.) Full website running Odoo + Website Using the Odoo eLearning application for internal trainings and onboarding of new employees + Minimal customizations +Time sheets *Documents* 



#### **PFM Intelligence group**



The PFM Intelligence Group specialises in delivering actionable data insights that translate into business performance improvements. By adding IT infrastructure they have become a significant player in integrated technology systems, focusing on complex consumer data insights. These consumer data insights create business critical market intelligence that helps clients navigate the challenges of the retail and infrastructure sector.

#### SOME HIGHLIGHTS

- + Fully integrated asset management (>15.000 assets including automated updates from various sources)
- + Cravit developed a bi-directional interface with a specialized field service management system
- + Executing 600+ orders per month and very large number of active running subscriptions
- Sophisticated Odoo customer portal for ticket information and logging



Accounting

Documents



### Fiduciaire Mosellan



Fiduciare Mosellan is an administration office and tax consultancy based in Luxembourg and specialized in inland navigation. Mosellan offers a comprehensive package of services that includes all activities necessary for the business operations of a company active in inland shipping.

SOME HIGHLIGHTS

- Running administration of 80+ different entities in Odoo
  Automation of request handling of all different entities
- + Full integration of Odoo Documents and Odoo Projects





#### **TE Instruments**

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	2	Trace Elemental	acc
	00	Instruments	pro
	AT A GLANCE	<u>-</u>	
	Odoo users	70	
	industry	Manufacturing	
	Offices		
	Customer since	2020	
	Website	www.teinstruments.com	
1			

TE Instruments (Delft, the Netherlands) manufactures elemental combustion analyzers and Accounting mplementary sampling systems for the analysis of solid, liquid, gas, and LPG matrices CRM en Sales cording to international test methods. With a global partner network TE Instruments ovides support with highly qualified service engineers in over 50 countries. Warehouse Manufacturing SOME HIGHLIGHTS Purchase Automated intercompany structure including US accountancy +Geographically based price calculations inc. multi currency and intercompany +Field service Compex BOM structures with automatic price calculations +





#### **XXLHoreca**

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AT A GLANCE		
Odoo users	50	
industry	E-commerce	
Offices	= = ••	
Customer since	2020	
Website	www.xxlhoreca.com	

As part of Takkt AG the XXLhoreca Group consists of three separate companies in the Netherlands, Germany and France. XXLhoreca is the 'one stop shop' for professional catering equipment and catering supplies. As a catering wholesaler, XXLhoreca supplies everything the professional kitchen and catering company needs, from three e-commerce platforms.

 SOME HIGHLIGHTS
 Customer support

 +
 Processes about 10.000 orders per month

 +
 We created an interface with 3 different eCommerce platforms
 Purchase

 +
 About 30% (and growing) of the orders are fully automated and not touched by any employee, meaning: Sale Order, Customer invoice, Purchase Order, Dropship confirmation, Vendor bill confirmation
 HRM

 +
 Customer support with 30 employees (3 languages, 3 eCommerce platforms)
 Documents



Accounting

CRM en Sales

#### Vitrite



Vitrite is a household name in Zeeland. The company was founded in 1893. Every year they make millions of precision components of metal and plastic for halogen and xenon lamps in cars. That enormous mountain of lamp sockets is due to robots equipped with cameras and machines that perform multiple actions while checking quality at the same time.

# SOME HIGHLIGHTS + Uses Odoo almost completely out of the box + Handle logistical transactions for 3 warehouses + Massive numbers of master data + Major change to move from SAP to Odoo





# Cravit®

#### We make it real

Do you have any questions or would you like more information? Contact us! www.cravit.nl office@cravit.nl +31 76 564 00 63